

## Max Euston

ME

**Senior Leadership** built upon core foundations; a supporter of **transparent and navigable organizations** and [Management by Walking Around](#). As a [classical hacker](#), I have grown alongside computing technology. My **hunger for learning** spans from [logic gates](#) through [containers](#) and [Infrastructure as Code](#). Concurrently, I learned that **building cohesive teams** is what changes the world. Like myself, I **inspire others** to [continuously improve](#) technology products and services, with a **focus on the customer experience**. I am a **strong advocate** of [DevOps](#) and [SRE](#), while also experienced in navigating [throughout](#) the [Architecture, Engineering, Operations](#), Security, and Product domains. My [career has progressed](#) from independent consulting programmer through seasoned enterprise technology leader.

What this means is that I **love technical challenges, building quality solutions, and organizing others around that shared vision -- now at scale.**

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## Capabilities and Skills

- **Deep** technical leadership specializations across **broad** IT domains
- **Building** connections, understanding, and consensus
- **Articulating** the goal - *where* do we want to be
- **Evidence-based** reasoning - *why* we need to act
- **Navigating** ambiguity - *what* we need to do
- **Site Reliability Engineering and DevOps** principals (automation; self-service; business, operational, security, and audit monitoring; high availability, reliability, and resiliency)
- **Change/Incident/Problem** Management
- **Root-cause** failure analysis
- **Direction** and influence of multiple teams with growing staff
- **Technology agnostic** on-prem, cloud, hybrid, legacy, VM, and container environments
- Software development - polyglot utilizing appropriate [Agile or Waterfall](#) methodologies
- **Vision; Roadmap; Strategy; Execution; Correction**
- Notable Organizational Responsibility (\$100M/yr; 200ppl)

## Organizational Achievements

- **Transformed** global production management from an OPS to SRE model
- **Aligned** Engineering, Product, Operations, and Compliance teams across acquired startup and acquiring enterprise during [M&A](#) progression
- **Product** owner of tooling that accelerates business incident recovery and external SLA reporting
- **Optimized** public cloud spend to realize **20% savings** via clear reporting, right-sizing, and rationalization
- Lead **modernization of legacy monolithic system** to a highly available, redundant, and scalable distributed system providing payment card processing at the largest US bank
- Built private [PKI](#) **saving \$2M** over 5 years
- **Standardized & Automated** IT-Ops for **30% productivity growth with 25% staff reduction** (through natural attrition)
- **Developed self-service** systems and processes to **reduce web deployment time from days to minutes**
- Renegotiated vendor licenses (under NDA) to **save 60%** of ongoing costs
- **Architected** [Advanced Infrastructure Monitoring](#) to replace 10+ discrete (custom, COTS, OSS) products

## Employment History

- [JPMorganChase](#); Head of Payments Global SRE - Stability & Resiliency; 2024-current
- [WePay](#); Head of Engineering - DevOps, SRE, Infrastructure; 2019-2025 (scheduled shutdown)
- [Prepared](#); Advisor - Engineering, Startup; 2022-current
- [Credit Suisse](#); IT Operations VP - Group CTO; 2011-2018
- [Prudential Financial](#); Principal Engineer - Web; 1999-2011
- [J.M. Rodgers](#); Technical Manager - Import Duty Drawback; 1996-1999
- Axiom Technologies; Independent Consultant; 1996-current

## What I Seek

- A **growing or restructuring** company - we all need to do something useful
- Organizations that either are, or desire to be **more strategic** and respected - work for a purpose
- **Foundation over Facade**; Sincerity over Spin; Product over Posturing

## Personality

- Balance - see <http://max.euston.net>
- Transparency - Define the "why" without spin
- Integrity - "Fool me once..." is not a strategy
- Partnership - **Relationships are a non-zero-sum-game**
- Advocate - Our teams are human first; humans grow businesses
- Mutual respect - Long term relationships

## What I Love (my Passions)

- Creating value - *what* am I doing
- Advancing humanity - *where* are we going
- Medical advancement - *who* can this save
- Classical hacking - *how* can we do this
- Machine learning - *when* can this help

## What I Hate (and why)

- Dogmatic proceduralism - It's good to know when "the old rules don't work"
- Myopic reasoning - Pragmatism still needs to recognize the long term strategy
- Any organization that is involved with development or support of [weapon systems](#)

## Job Search Specifics

- Current Locations: Palo Alto; NYC; Tampa
- Travel: Yes, global
- Relocation: Negotiable, US
- Non-compete: N/A

## Contact Options

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